

# Future of Higher Education Playbook for Institutions

# Future of Higher Education: Summary of Drivers and Responses

Digital Transformation (DX)	Shifting Skills	Employment & Income Challenges	Higher Ed Financial Crisis
<p><i>Drivers (DX)</i></p> <ul style="list-style-type: none"> <li>• New technologies that impact all aspects of society</li> <li>• Unknown “winners and losers”</li> </ul>	<p><i>Drivers (Workforce)</i></p> <ul style="list-style-type: none"> <li>• New classes of jobs, skills, and competencies</li> <li>• Shifting emphasis on “above the line” competencies</li> </ul>	<p><i>Drivers</i></p> <ul style="list-style-type: none"> <li>• Increasing numbers of existing jobs displaced</li> <li>• Rising tuition, while many students &amp; households are financially challenged</li> </ul>	<p><i>Drivers</i></p> <ul style="list-style-type: none"> <li>• Growing number of institutions closing or merging</li> <li>• Many institutions likely to enter bankruptcy</li> </ul>
<p><i>Suggested Responses</i></p> <ul style="list-style-type: none"> <li>• Build adaptability into your organization.</li> <li>• Educate leadership and campus about the DX Story</li> <li>• Create a futurology practice</li> <li>• Build a DX Change Management Office or Practice to engage all of campus in the DX change</li> <li>• Develop pedagogy and content for to help students understand the DX</li> </ul>	<p><i>Suggested Responses</i></p> <ul style="list-style-type: none"> <li>• Create a strategic investment fund for reskilling our workforce</li> <li>• Build a Strategic Workforce Development Center that focuses on continuous development</li> <li>• Create a continuous learning and improvement culture among all staff</li> <li>• Actively manage Human Resource debt</li> </ul>	<p><i>Suggested Responses</i></p> <ul style="list-style-type: none"> <li>• Create more graceful entry and exit points for students / lifelong learners</li> <li>• Leverage DX technologies to make sure the student receives the best, most efficient experience</li> <li>• Drive down administrative costs through automation, autonomous systems, etc.</li> <li>• Look for partnerships to offset student tuition</li> </ul>	<p><i>Suggested Responses</i></p> <ul style="list-style-type: none"> <li>• Look for merger opportunities to build footprint, brand or find efficiencies</li> <li>• Build up endowments / reserves to buffer against continued financial risks</li> <li>• Find alternate funding sources (partnerships) to offset tuition and lost government revenue</li> <li>• Eliminate or collapse departments</li> </ul>

# Future Higher Education Institution

Data Driven Foremost	Digital Experience is Central	Automation for student experience	Lifelong learners, working learners are common
<ul style="list-style-type: none"> <li>• Need to automate to drive efficiencies</li> <li>• Measure effectiveness of experience</li> <li>• Measure outcomes</li> <li>• Drive hyper-personalization</li> </ul>	<ul style="list-style-type: none"> <li>• Multiple experience designs support diverse learners</li> <li>• Hyper-personalization is the norm</li> </ul>	<ul style="list-style-type: none"> <li>• Automation matches students to courses, peer groups, co-curricular activities, advisors and mentors, supporting services like transportation, food, etc.</li> </ul>	<ul style="list-style-type: none"> <li>• Multimodal education supports lifelong learners, when and where they learn</li> <li>• Multiple graceful entry/exit points deliver learning achievements from microcredentials to degrees</li> </ul>
Automate Everything	Workforce Development is strategic	Innovation and Reinvention are core	Mergers and Partnerships extend the experience
<ul style="list-style-type: none"> <li>• Match researchers to grants &amp; pre-populate applications</li> <li>• Match student applicants with best fit and experience</li> <li>• Drive efficiencies in facilities and administrative tasks</li> </ul>	<ul style="list-style-type: none"> <li>• Constant workforce development focused on reskilling and realigning roles</li> <li>• Matrixed organization is focused on the digital experience</li> </ul>	<ul style="list-style-type: none"> <li>• Constant feedback and measure drives innovation and reinvention of the experience and drives efficiency</li> <li>• New technologies and changes in society require innovation and reinvention to be core to the culture</li> </ul>	<ul style="list-style-type: none"> <li>• Learners can attend a partner campus close to work/home</li> <li>• 3rd party partners extend the experience to transport, housing, food, etc.</li> </ul>